

# A TRIBUTE TO THE MERCHANTS OF THE DAYS THAT ARE GONE

**They Were Honest and Faithful and  
True to Every Trust—Merchants  
of Today Their Beneficiaries.**

(By W. E. Pelham, Sr.)

"You are very welcome to our house. It must appear in other ways than words."

So wrote the immortal bard, Shakespeare, and I presume these lines are pregnant of meaning whether they apply to commercial or social life. Indeed they express in a real sense that which in no small degree constitutes one of the basic principles of true success, as well as true greatness. To be hospitable is to be great and praiseworthy, and may I say here this has



been a predominant trait among Newberry people of all classes and conditions, since time runneth not to the contrary, and it has often been remarked, has been specifically observed by Newberry's merchants.

Trade is a timid thing and suffers

generally where there is only evident the quid pro quo, but when backed up by courtesy, hospitality and readiness to accommodate, then there is begotten the confidence that commands success, then there is established the entente cordiale that should prevail between buyer and seller.

This leads me to think of the splendid men of the past who during the 50 years now drawing to a close handled merchandise in this goodly town, men whose characters we revere, whose memories we cherish, who have handed down to their posterity, and to the community as well a priceless heritage for honesty and uprightness, and square dealing that the present and future generations might well emulate. Instead of distrust and suspicion, they were moved by higher and nobler considerations, believing in the word of their fellow and customers, and replying upon their promises to be as good as their bond, they conducted their business upon a broad and substantial plank of philanthropy.

In no town in the state were there men engaged in business who possessed a finer sense of right and wrong, men who traded on the just idea that a dollar's worth must be given for a dollar, and that 16 ounces make a pound and not more, that yards are to measure 36 inches and not less. May I therefore at this time and in this way, "break the alabaster box of spikenard, very precious," and allow it to diffuse itself in sweetest redolence for all time to come and inspire future generations to emulate the standing, the probity and business acumen of the merchants who for the past 50 years acted well their part in the body politic, some living yet whose eyes may look approvingly upon these suggestive lines. When our mind's eyes go back we love to think of these princely men of commerce as veritable sons of Anak, they were giants in those days, they lived uprightly, they acted

on the square.

It is no wonder then to relate that business came near and far, it being no uncommon thing to observe wagons loaded with cotton, and corn and other produce coming in to town from neighboring counties, while the closer vicinities tied one with the other in their abundant harvest, marketing them in Newberry to good advantage and profit. It may well challenge the

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## Dominick's Garage.

Mr. Sam Dominick has established himself in a well equipped automobile repair shop. His place of business is in front of the court house. He has built up a good business and gives close attention to the needs of his patrons. He does all kinds of repair work to the cars or the tires, keeps a large supply of accessories on hand and orders anything that his customers may need. He is a good workman and has the confidence of the owners of automobiles. Mr. Dominick is the son of Mr. J. C. Dominick, a well known and highly esteemed citizen of Newberry. His father gives a good part of his time to the interests of the garage.

Mr. Dominick is the distributing agent for this county for the well known Overland cars and he says that if you want dollar for dollar for your money it is the car to buy, especially the 1916 Overland, model 83. Mr. Sam Dominick will be pleased to demonstrate this car to any one who may be interested in the purchase of a high grade car for the least money.

The Family wash rag, according to the United States public health service is a more prolific distributor of germs than the common towel.

In a race from Indianapolis to Terre Haute, Ind., between a motor car, St. Louis limited train and a carrier pigeon, the race was won by the motor car, with the pigeon third.

With her guests children whose great-grandparents were her playmate, Miss Betsy Capron celebrated her one hundred and eighth birthday anniversary at Mansfield, Conn.

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## HON. NEAL W. WORKMAN.

Hon. Neal W. Workman is one of the younger members of the Newberry bar and one that gives bright promise for a future full of usefulness to the community and success for himself. He is regarded as a particularly bright young lawyer and he has made a very good record indeed in the two years that he has been a member of the house of representatives of the state. Mr. Workman is a law partner of Hon. Fred H. Dominick, the assistant attorney



general of the state. He is a graduate of the University of South Carolina in both the academic and law departments of that institution. Mr. Workman has been practicing for several years, long enough to fully establish himself in the confidence of the county as the large vote that he received from people of both factions in politics in the last heated political campaign will evidence. His course in the house has been very straightforward and constructive. He has been of great assistance in the matters of the tax legislation asked for by the state taxing authorities and recently put into law. He was very active and influential in suggesting the adoption of the necessary constitutional amendments on this line. These amendments have not been adopted, but will come

before the next session of the legislature.

Mr. Workman is popular in both town and county. He is respected by the bar, especially for his earnest work and his interest in all matters pertaining to the profession. His partnership with Mr. Dominick has been recently formed, and they have been very successful. Mr. Workman is a good speaker and a strong advocate before the jury.

## THE NEWBERRY DRUG CO.

Successors to One of the Oldest and Most Reliable Pharmacies in This Section of the State.

The Newberry Drug Company is the successor of the old and most highly esteemed pharmacy of W. E. Pelham & Son, which for thirty-seven years was the leader in the drug line in Newberry, and known through half a dozen counties. This pharmacy maintains the high standard set by the old firm, while they have brought in the more aggressive management of a corporation. The store had been operated by the Newberry Drug Company for something over two years, and it has held the confidence and the trade of its great number of patrons. The officers of the Newberry Drug Company are W. O. Miller, president; J. W. Johnson, vice president and secretary, and J. E. Stokes, treasurer. Mr. Stokes is the pharmacist. He is from Orangeburg, where he has had a great deal of experience in this line of work. He is a son of the late beloved and hard working Congressman J. William Stokes, who gave to the people of this country the rural free delivery service, among other things. The store is in charge of Mr. Miller and Dr. Stokes, and a number of courteous and competent assistants. They carry a large line of drugs and druggists' sundries, miscellaneous articles that one expects to find in drug stores gift goods, stationery, fancy articles for the toilet and the like. Their prescription counter is in charge of Dr. Stokes, who is most careful and accurate in his work, and has the confidence of the physicians and the public. He keeps a large and varied line of drugs and medicines for use in this work, and is always ready to serve the newest and best of ingredients when the physicians call for it. The Newberry Drug Company has a very popular soda fountain and ice

cream service, which brings to them the young people of the city. It is a popular and well managed business and a success as a business enterprise.

## NEWBERRY HARDWARE COMPANY

One of the Leading Business Concerns in This Section, Handling a Large and Varied Line.

The Newberry Hardware Company has been in operation about twelve years. It has one of the largest and most attractive stores in the city. It is located in the Newberry Hotel Block on with another front on Friend street. The Newberry Hardware Company handles all kinds of plain and fancy cutlery, household articles, agricultural implements, machinery, steam fittings and an unusually large line of paints and oils. This company represents the International Harvester company with its great line of miscellaneous goods, and a broad, general line of hardware, stoves and supplies for mills. In the rear there is a repair shop for belting, and for automobile and buggy tops and the like. The repair plant consists of several power driven machines for sewing leather and cutting, trimming and the like, and this department always has a good line of work to do. A complete line of steam fittings and supplies is carried by the Newberry Hardware Company.

The officers of the company are W. W. Watt, president; L. S. Welling of Darlington, the hardware leader of the Pee Dee section, vice president, and L. G. Eskridge, secretary and treasurer. Mr. Welling is probably the best known and the foremost hardware man in the state. Mr. Eskridge is the active manager of this house. He is one of the best known and most universally esteemed men in Newberry. The Newberry Hardware Company is an attractive and pleasant place to trade, and every effort is made to please customers.

A Connecticut man is trying to decide whether to accept \$15 weekly allowance under the compensation law for stiff finger or have it cut off and get \$35 a week.

The Herald and News and four good magazine for only \$1.49 for a year.

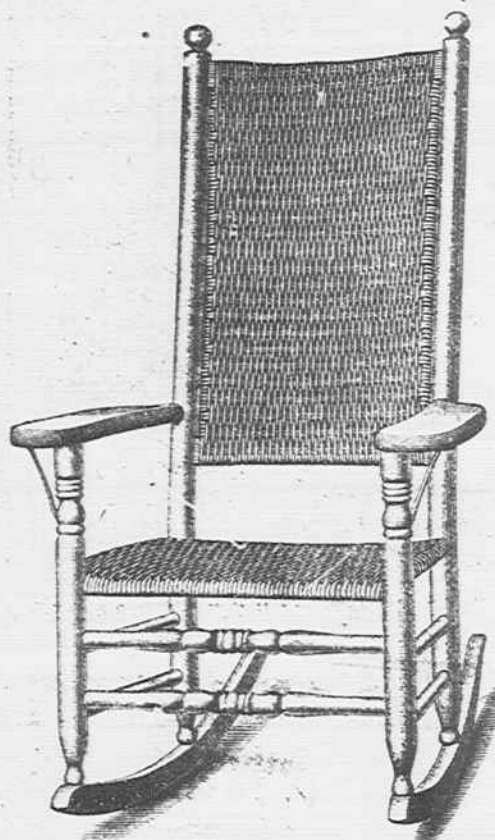
# WHEN WEST-MARTIN CO. SAYS

"IT IS OAK, IT IS OAK."

We have the best line of medium and high grade furniture we have ever had. The goods were bought right and will be sold right.

As an illustration of the values we are offering, we have rockers at

\$1.50, \$1.75, \$2.00, \$2.50  
\$2.85, \$3.00, \$3.50  
\$4.00 up to \$12.50



Our other lines just as representative

Art Squares, \$4.25, \$5.50,  
\$7.50, \$9, \$11, \$12,  
\$13, \$16.50, \$19,  
\$23.50, \$25, \$33 up

Rugs, all sizes and prices  
Portieres, Lace Curtains,  
Window Shades

**OSTERMOOR**  
BUILT  
NOT  
STUFFED  
**MATTRESS**

Mattresses \$2.50, \$5.00,  
\$5.50, \$8.50, \$12, \$15,  
\$16.50

Dressers \$6, \$10, \$12,  
\$15, \$18, \$20 up



Bed Room Suites at  
\$20, \$30, \$35, \$45 up to  
\$100

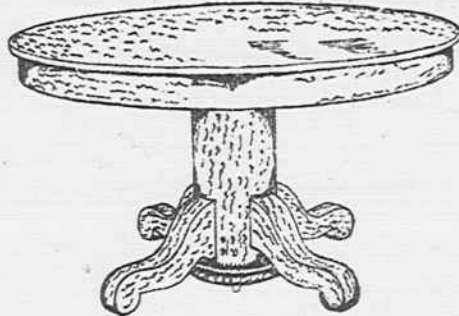
Chiffoniers,  
Chifforobes Toilet  
Sets

Iron Beds, Wood Beds and  
Springs at prices to suit all.

## The Home Kitchen



Dining Room Suits, Dining Tables,



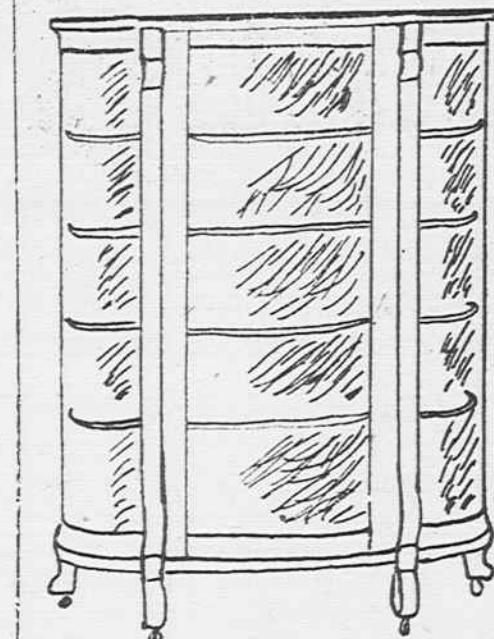
Buffets, Serving Tables,  
China Closets, Chairs

Carvers, Knives and Forks

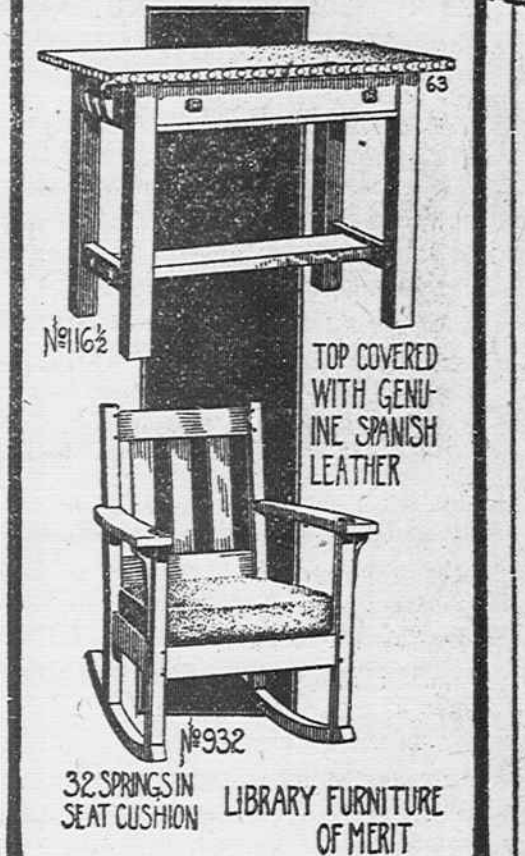
Go-Carts



Kitchen Cabinets, Safes, Parlor Suits, Library Suits,  
Tables, Stoves, Ranges, Fire-  
less Cookers, Steamers.  
Enameled Ware, Aluminum  
Ware  
Odd Tables and  
Chairs



We Are Distributors of  
**LIMBERTS**  
HOLLAND-DUTCH  
ARTS & CRAFTS



Children's Rockers, Chairs



# West-Martin Co.

We have everything that you need  
FOR THE HOME